

£2.4bn
portfolio across the
UK, Germany and
France

£139.7m+
revenue in 2022

740+
tenants across 92
properties in 3
countries

The team

CLS Holdings is a FTSE 250 property investment company, with a £2.4bn portfolio across the UK, Germany and France. Their core business is investing in modern, sustainable offices that help businesses grow.

CLS operates all their property management in-house, including the various documents that need to be drafted - such as Lease Agreements, Framework Agreements and Order Agreements, which are automated, drafted and signed using Avvoka. This resulted in **66% saved drafting time**.

The Avvoka automation has been completed primarily by Karen Soan (Solicitor) with implementation support from Greg Snow (Head of IT) and Christian Stahl (IT Project Manager & Business Analyst).



“You cut out manual errors and I think that **saves a huge amount** not just in the drafting, but then the review process. I’m always surprised **how quickly the system is** able to change and respond when we need it to”

- Karen Soan,
Solicitor at CLS Holdings





“Avvoka is one of the best platforms I’ve implemented in my career. It is both **easy to use and advanced** enough to handle the most complex document automation.

The built-in **online negotiation** and **e-signing** tools along with exceptional customer service distinguish Avvoka from the competition.

Robust and value for money, Avvoka has delivered **excellent business value** for our operations.”

- Greg Snow,
Head of IT at CLS Holdings

The challenge

-  CLS Holdings were looking for a tool to help them **reduce drafting time** for their property management documents.
-  They needed a tool that was **easy to use** but that could **handle the complexity** of their documents.
-  They wanted to ensure their documents were drafted **accurately** and to **reduce time spent in the reviewing process**, which traditionally led to delays.
-  They needed a tool capable of **catering to the whole document lifecycle** - especially drafting, approval and signing.

Trusted by

The Avvoka solution

- 1** Automation with Avvoka was found to be **intuitive and truly no-code**, so it could be handled internally by the team.
- 2** CLS were able to ensure **accuracy and minimise manual errors** when drafting documents by **storing and maintaining their real estate data** within Avvoka.

For this, they used Avvoka's datasheets feature that allows them to **centrally maintain** a database of information within the platform that can then be applied with dependencies across multiple templates.
- 3** **Companies House** was linked to the questionnaire in order to capture the Tenant's information for Lease agreements.

- 4** **Bundles of documents could be created** at once, which shared information across documents that only needed to be included once, which eliminated the need to retype.
- 5** **Automatic approval workflows** were implemented and relevant CLS signatories were added automatically to the documents once they were ready to be signed.
- 6** **Automatic document labels** for different properties were set up to keep their completed documents organised.
- 7** **Avvoka Sign** allowed CLS to sign their documents easily and efficiently with CLS counterparties.

The results

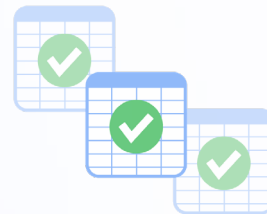


Using Avvoka allowed for **66% time saved drafting leases**.



After **success with the UK team**, automation is now being done with the **German leases** and is being scoped with the **French documentation**.

Other business units, such as Company secretarial and HR are also exploring the use of Avvoka to improve their processes.



Using **datasheets** and their dependencies ensured accuracy and **reduced errors**, drastically **reducing the time needed for review** by Asset Managers.



CLS Holdings **optimised their property management legal work**, with faster drafting and document completion.



Adding **links to Companies House** made it easier for information to be directly included in the documents.



Discover how Avvoka can **enhance your business operations** and increase your profitability today!

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